

Interim Results Briefing

First 6 months ended 30 Sep 2021

Date: 15 Nov 2021

- Results Highlights
- Business Review

Results Highlights

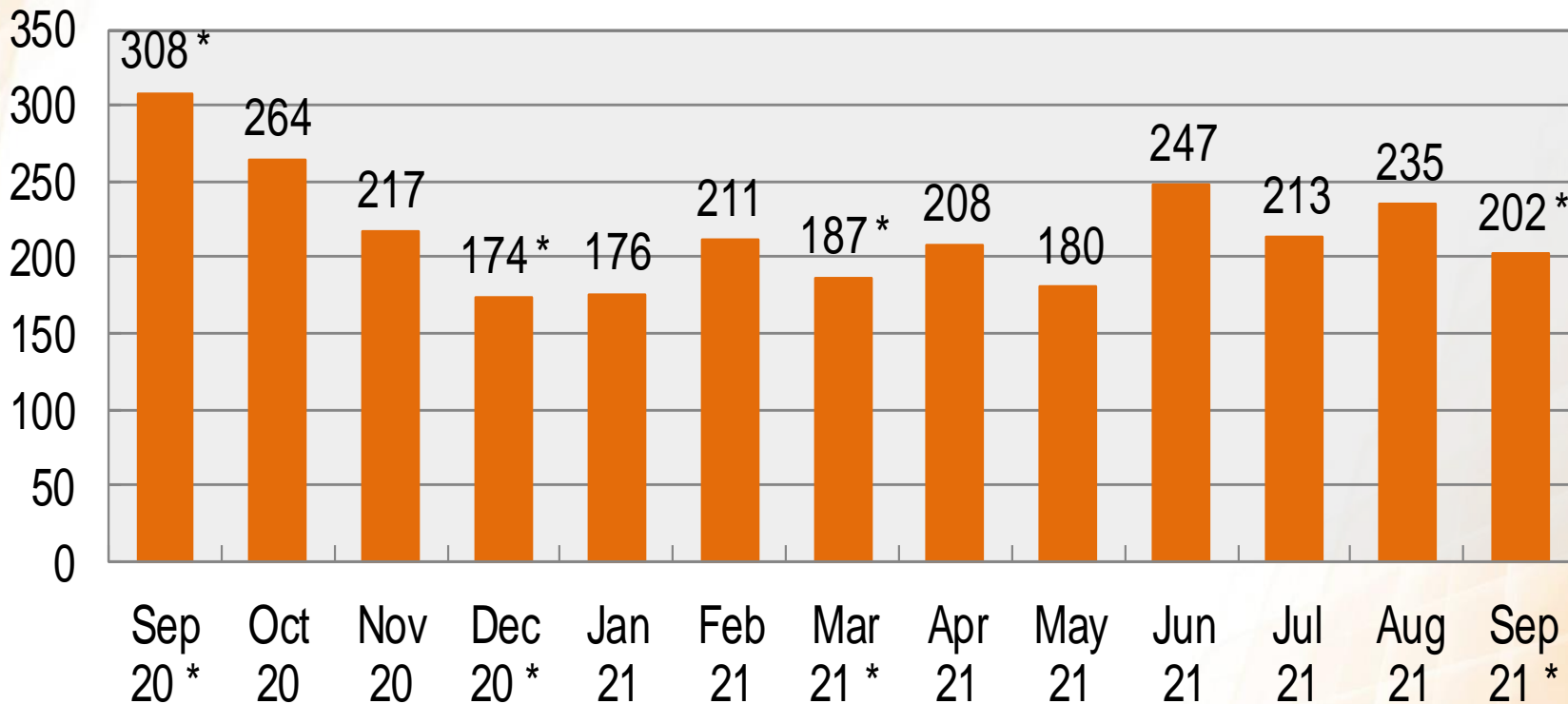
Profit And Loss

	1H FY2022 HK\$'M	1H FY2021 HK\$'M	Inc/(Dec) HK\$'M	% Change %
Turnover	1,785.9	1,687.2	98.7	+5.8%
EBITDA	71.1	42.8	28.3	+66.3%
Depreciation	(7.0)	(6.9)	0.1	+1.9%
Finance costs	(8.7)	(10.8)	(2.1)	-19.1%
Profit before tax	55.4	25.1	30.3	+120.6%
Income tax expense	(11.9)	(2.7)	9.2	NM
Profit after tax	43.5	22.4	21.1	+94.4%
Basic EPS (HK cents)	51.09	26.28	24.81	+94.4%

NM – Not Meaningful

Inventory Level

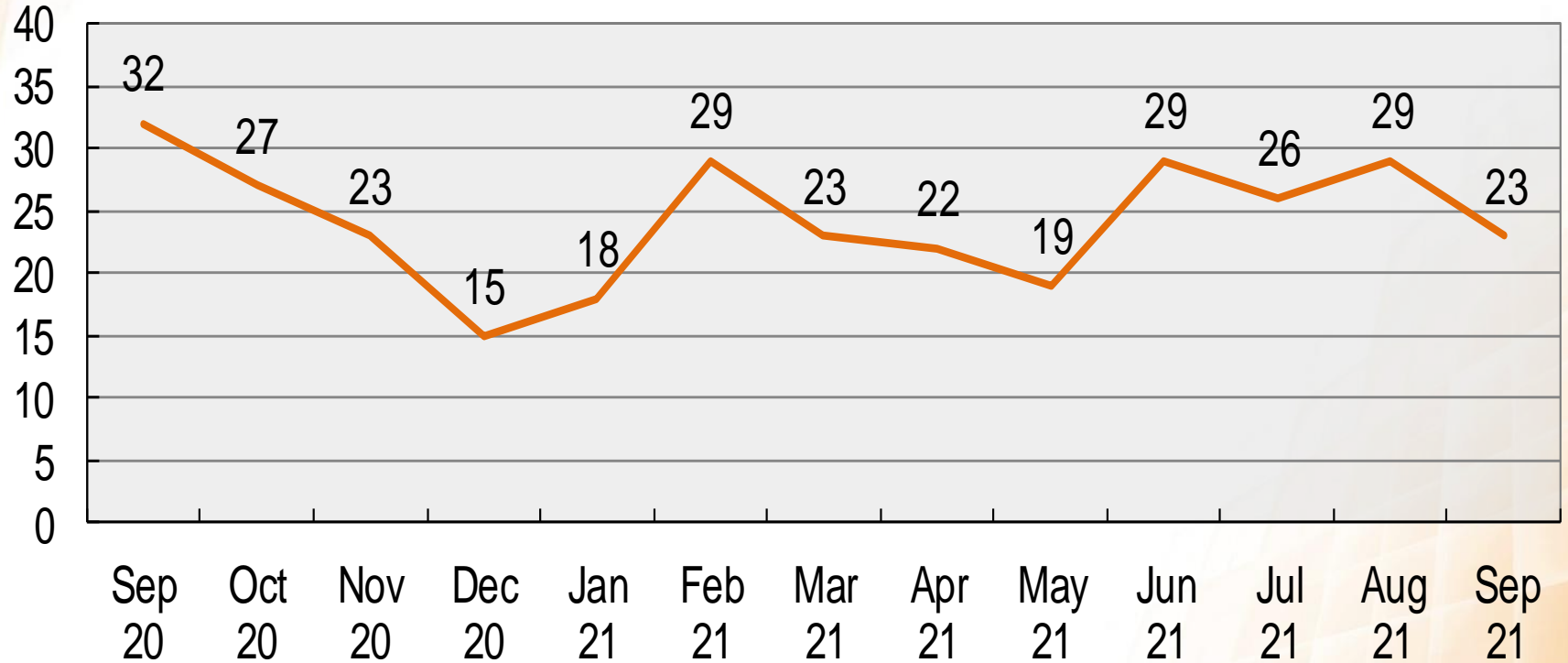
In HK\$'M



* Excluding Goods-in-Transit

Inventory Turnover Ratio

No. of days



Business Review

Business Review

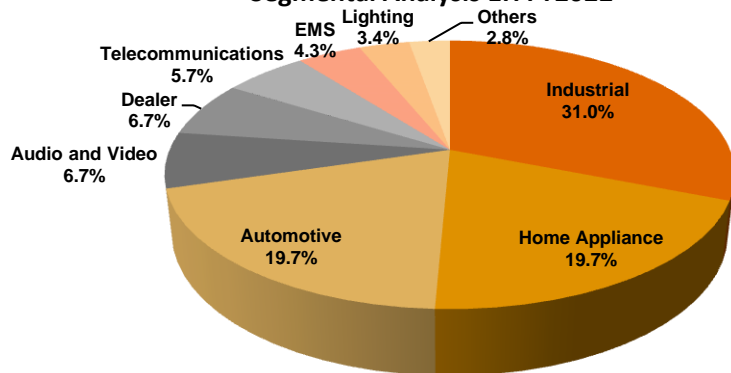
- Market Segment Review
- Snapshot of China Economy
- Update of Automotive and Home Appliance Market in China

Market Segment Review

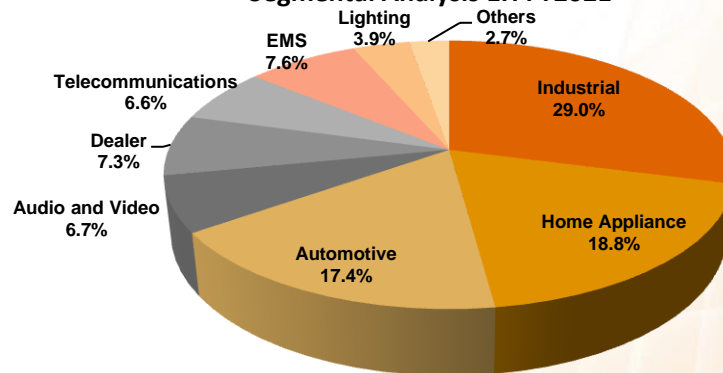
(in HK\$'000)

	1H FY2022		1H FY2021		Increase (Decrease)	
		%		%		%
Turnover						
Industrial	553,720	31.0%	489,882	29.0%	63,838	13.0%
Home Appliance	352,477	19.7%	317,456	18.8%	35,021	11.0%
Automotive	350,817	19.7%	293,724	17.4%	57,093	19.4%
Audio and Video	120,165	6.7%	112,433	6.7%	7,732	6.9%
Dealer	118,906	6.7%	123,852	7.3%	(4,946)	(4.0%)
Telecommunications	101,777	5.7%	111,639	6.6%	(9,862)	(8.8%)
EMS	77,538	4.3%	127,893	7.6%	(50,355)	(39.4%)
Lighting	60,940	3.4%	65,106	3.9%	(4,166)	(6.4%)
Others	49,528	2.8%	45,204	2.7%	4,324	9.6%
	1,785,868	100.0%	1,687,189	100.0%	98,679	5.8%

Segmental Analysis 1H FY2022



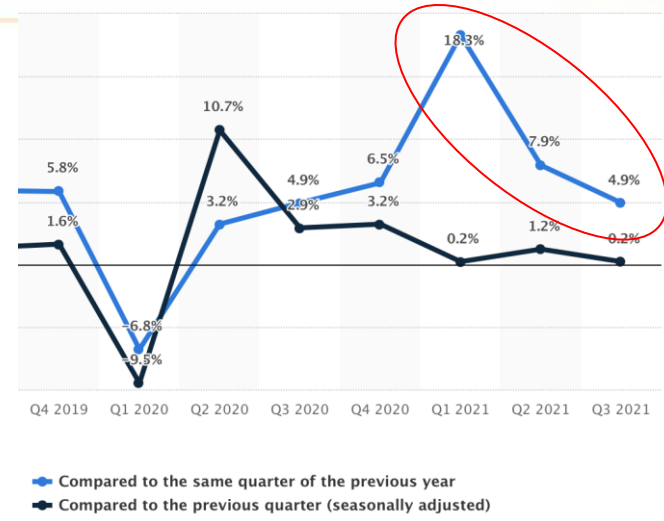
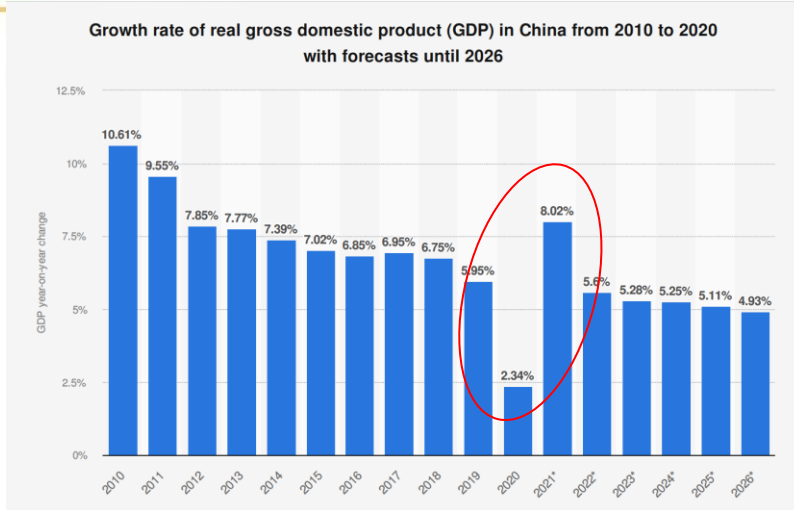
Segmental Analysis 1H FY2021



Business Review

- Market Segment Review
- **Snapshot of China Economy**
- Update of Automotive and Home Appliance Market in China

Snapshot of China Economy



2020

- China's year-on-year GDP growth 2.34% in 2020, even under pandemic pressure.

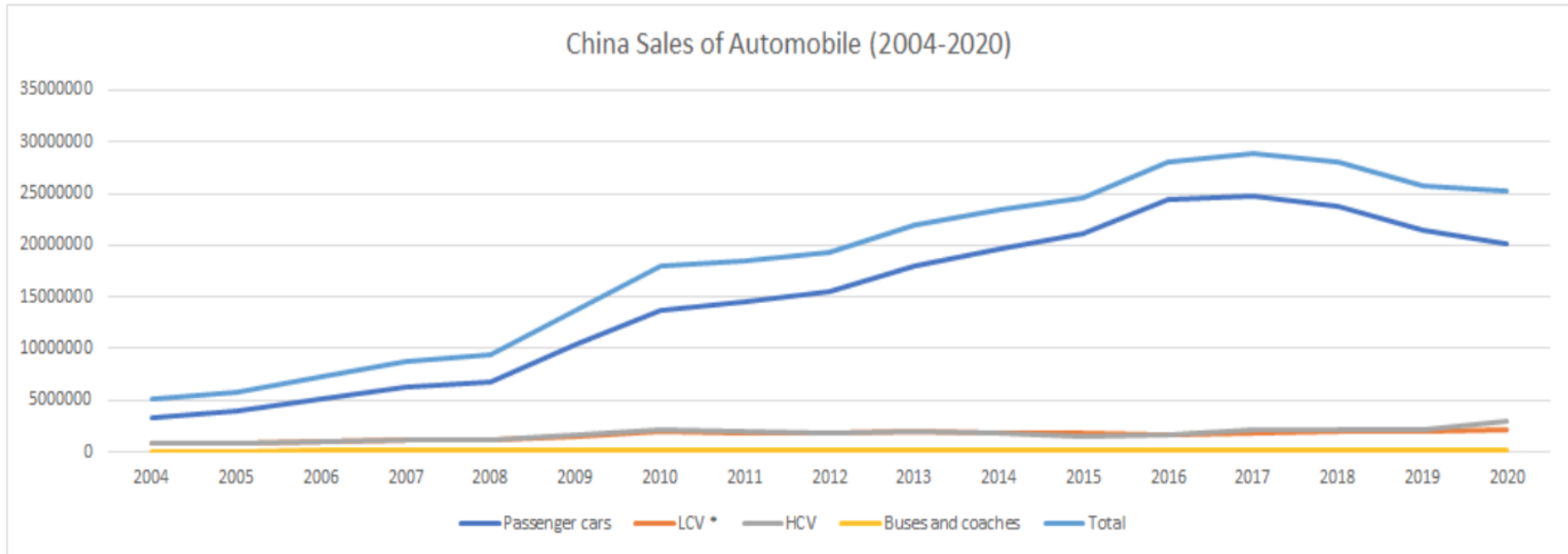
2021

- China's economy grew by 4.9% year-on-year in Q3/2021, versus 7.9% in Q2/2021 and 18.3% in Q1/2021
- IMF forecasted over 8% growth in 2021. Although there was a slow down in the previous quarters. The country still confidence to achieve its owned forecast of over 6% for whole year
- The robust growth is supported by the new strategy of Internal/External Circulation

Business Review

- Market Segment Review
- Snapshot of China Economy
- **Update of Automotive and Home Appliance Market in China**

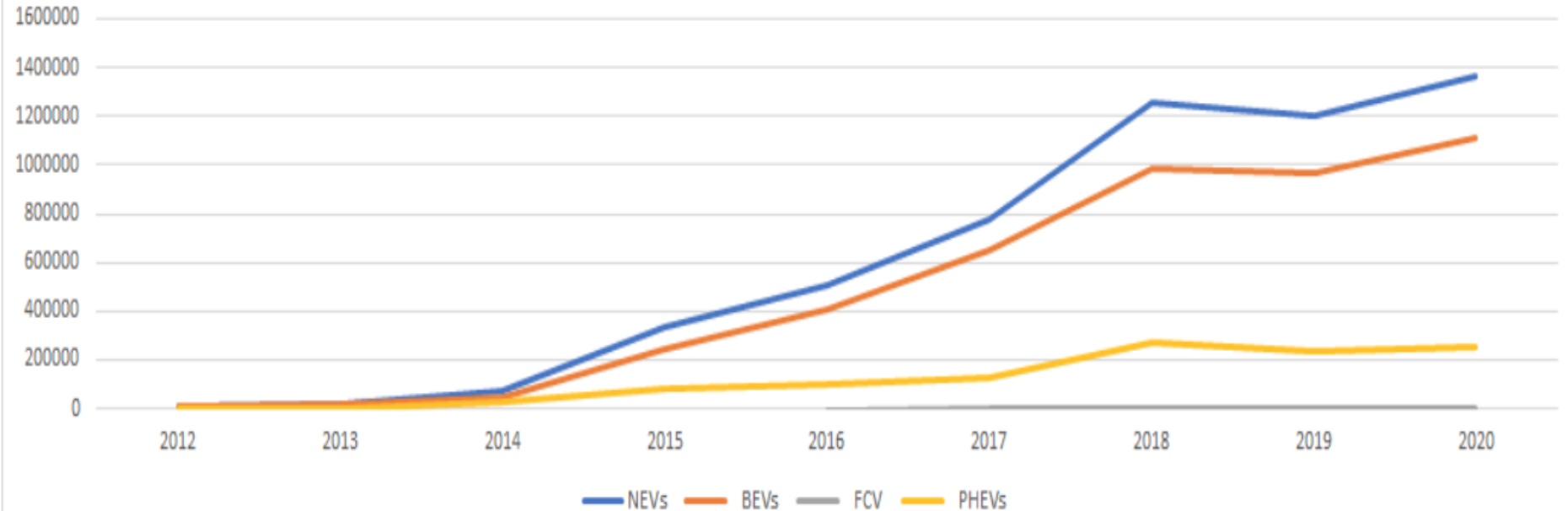
China Sales of Automobile 2004-2020



- **Fast growth in ten years from 2004 to 2014**
- **Seems the growth become stable and entering into mature stage, and the total number of vehicles sales will stay stable**
- **Focus is on the electronics content and the trend of New Energy Vehicles**

China – Sales of New Energy Vehicles

China Sales of NEVs (2012-2021)



- **New energy vehicles is keeping a high-speed growth since 2015**
- **Sales closed to 1.4 million sets in 2020, more than 5% of total vehicle sales**

China – Sales of New Energy Vehicles in 2021

WILLAS-ARRAY™

Unit: 10000,
%

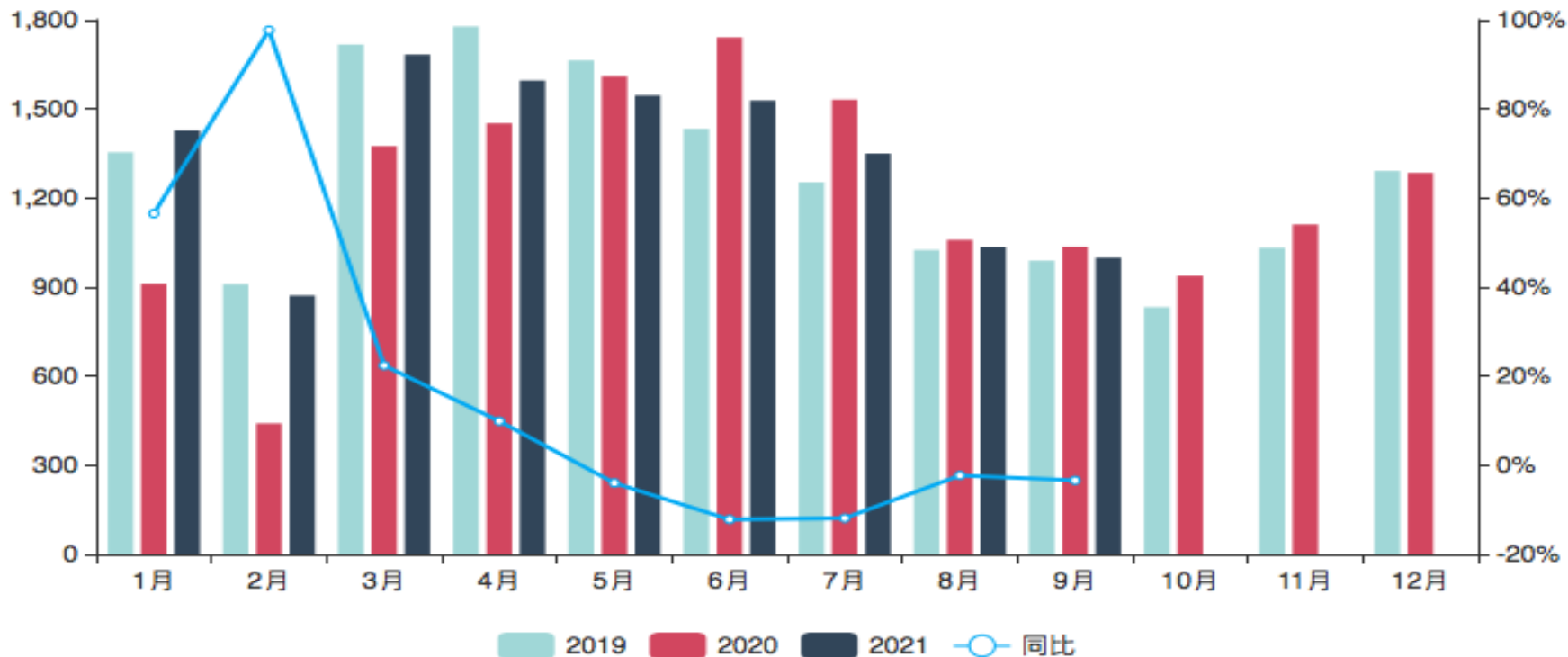
	Sep.	Jan. — Sep.	MoM	YoY	YoY Jan. — Sep.
NEVs	35.7	215.7	11.4	148.4	185.3
NEV PCs	34.1	204.5	11.3	159.9	199.0
BEVs	28.1	168.0	11.8	165.1	215.4
PHEVs	6.1	36.5	9.2	138.5	141.4
NEV CVs	1.6	11.1	13.1	28.6	54.7
BEVs	1.6	10.8	12.8	27.3	58.9
PHEVs	0.01	0.2	-31.6	24.8	-33.5

- **The Pandemic accelerated the growth in this segment, as all government put more focus on the carbon neutrality**
- **Only 9 months, the sales has already reached over 2 million sets**
- **Higher electronics content, more new development and new application**

China Air-Conditioner Production

中国家用空调生产量月度推移(万台)

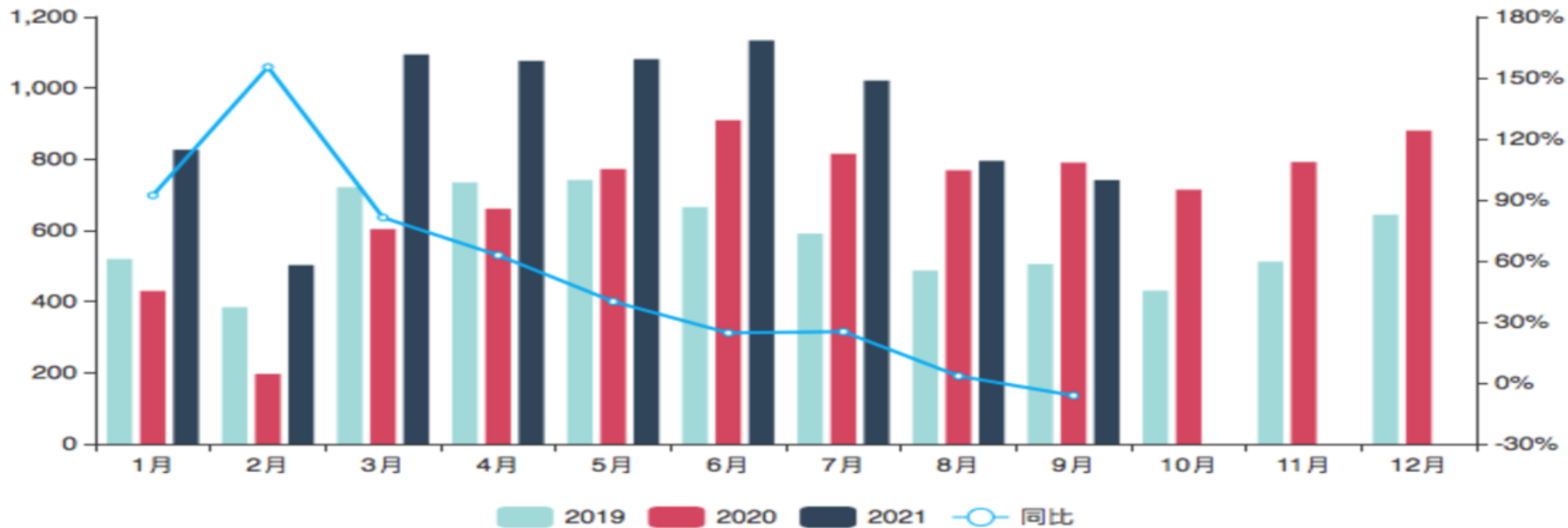
数据来源：产业在线 (ChinaIOL.com)



China Air-Conditioner Production (Inverter-type)

中国家用空调(变频)生产量月度推移(万台)

数据来源：产业在线 (ChinaIOL.com)

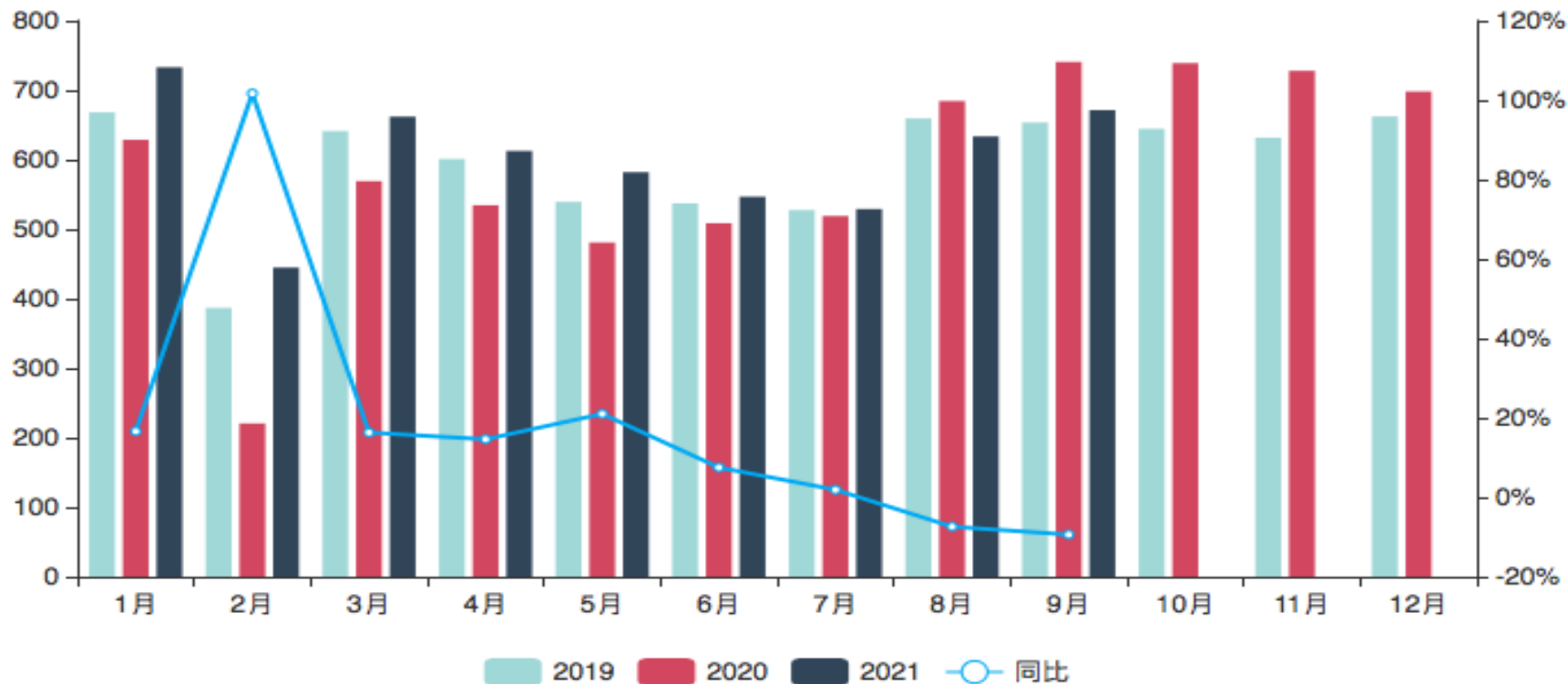


- Higher Energy Efficiency Requirement
- Smart Application

China Washing Machine Production

中国洗衣机生产量月度推移(万台)

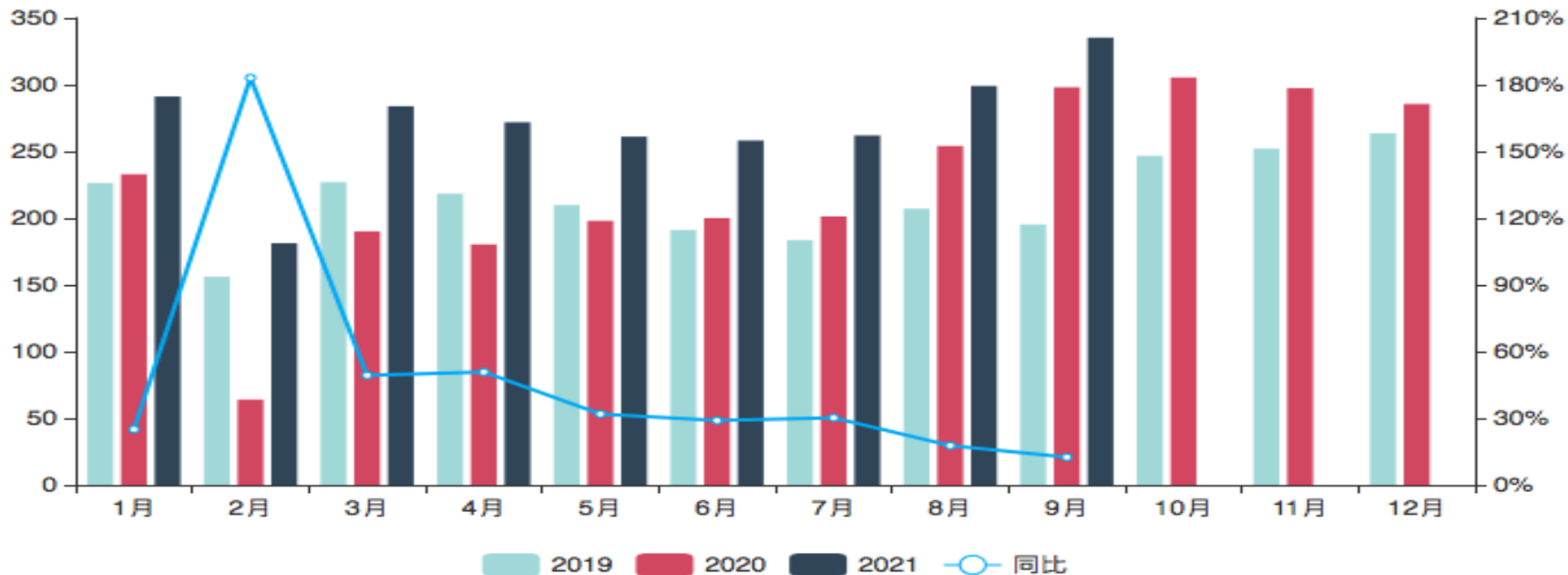
数据来源：产业在线 (ChinaIOL.com)



China Washing Machine Production (DC Inverter-type)

中国洗衣机(变频直流)销售量月度推移(万台)

数据来源：产业在线 (ChinaIOL.com)



- Better Quality of Life and Hygiene Need in Pandemic
- Energy Saving Initiative

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Thank you !